

Elo Mutual Pension Insurance Company



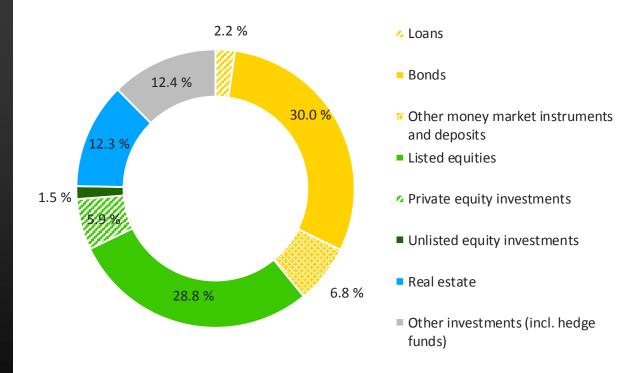
EXCELLENT FIRST HALF OF THE YEAR

- The market value of Elo's investments was EUR 22.6 billion.
- The investments yielded a return of EUR 967 million, i.e. 4.4 %.
- Solvency strengthened and the solvency ratio was 126.1 %.

ASSET ALLOCATION 30 JUNE 2017

ALLOCATION BY MARKET VALUE

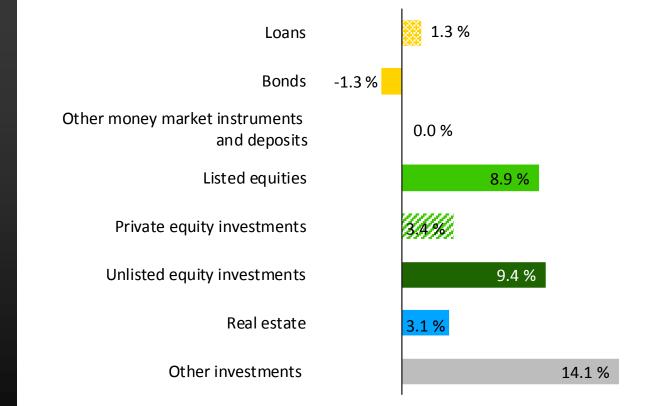
 The market value of the investments was EUR 22.6 billion





RETURN ON INVESTMENTS BY ASSET CLASS 1 JANUARY – 30 JUNE 2017

- The return on investments was EUR 967 million
- Listed equities yielded a return of 8.9%
- Returns from asset types include exchange rate differences.



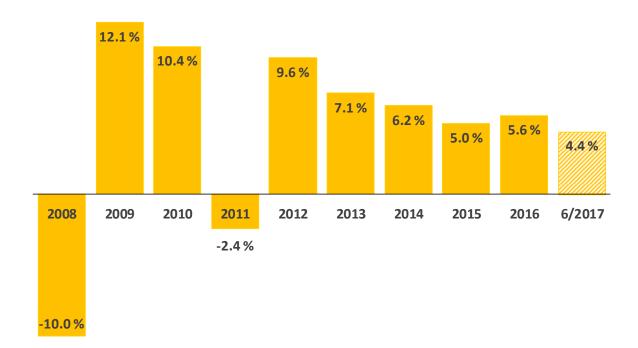


INVESTMENT RETURNS OVER TIME

31 DECEMBER 2008-30 JUNE 2017

- **1 January 30 June 2017**
 - Investment return 4.4 %
 - Real return 4.4 %

During the last 12 months, return was 9.2%









STRONG AVERAGE RETURN ON INVESTMENTS OVER TIME

Over ten years:

- Nominal return 4.6 %
- Real return 3.0 %

Over five years:

- Nominal return 6.9 %
- Real return 6.1 %

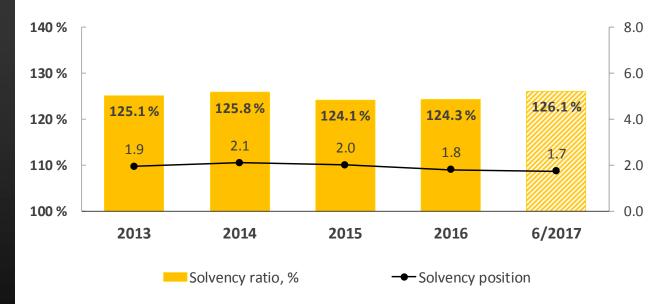
Pro forma figures are the combined figures of Pension Fennia and LocalTapiola Pension Company.

SOLVENCY RATIO AT A GOOD LEVEL

SOLVENCY RATIO AND POSITION

30 June 2017

- The solvency ratio was 126.1 %
- The solvency position was 1.7



In previous years, the legislation in force at the time has been complied with.

All years are presented according to the new presentation method.

For the year 2013, the figures reported for Elo are those of LocalTapiola Pension Company.

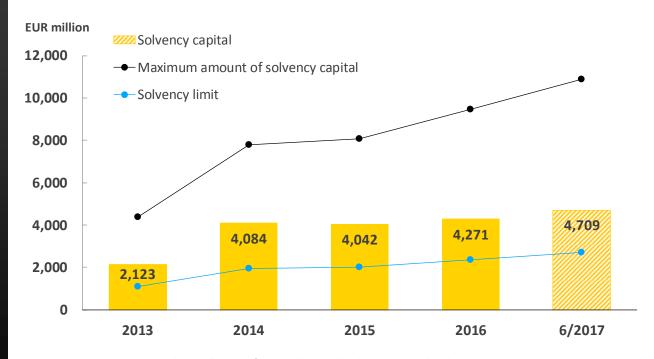


THE SOLVENCY CAPITAL STRENGTHENED

SOLVENCY CAPITAL AND ITS LIMITS

30 June 2017

- The solvency capital was EUR 4,709 million
- The solvency limit was EUR 2,719 million



In previous years, the legislation in force at the time has been complied with. For the year 2013, the figures reported for Elo are those of LocalTapiola Pension Company.



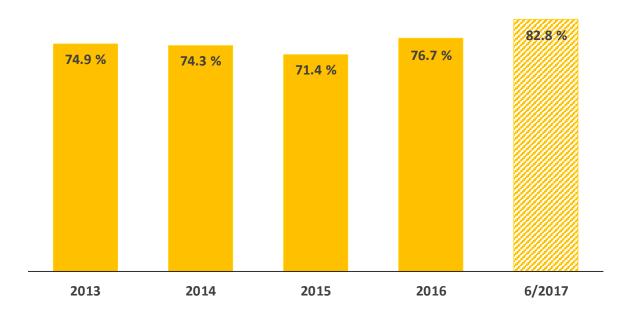
OPERATIONAL EFFICIENCY

OPERATING EXPENSES AS % OF LOADING COMPONENT

30.6.2017

- The loading ratio is not comparable with previous years.
- The loading profit is burdened by a 7 % decrease in calculation basis applicable to all employment pension companies.
- In the future, the loading profit will be distributed to customers in full instead of the previous 50 %.





For the year 2013, the figures reported for Elo are those of LocalTapiola Pension Company.

MARKET VALUE OF INVESTMENTS EUR 22.6 BILLION

ASSET ALLOCATION AND RISK FIGURES 30 JUNE 2017

	Basic allocation by market value		Actual risk position		Return	Volatility
	EUR million	%	EUR million	%	%	%
Fixed-income investments	8,835.0	39.1	8,844.3	39.1	-1.0	
Loans	508.1	2.2	508.1	2.2	1.3	
Bonds	6,784.5	30.0	6,793.8	30.1	-1.3	2.8
Bonds of public corporations	3,209.5	14.2	3,338.8	14.8	-3.1	
Bonds of other corporations	3,575.0	15.8	3,455.0	15.3	0.3	
Other money market instruments and deposits						
inc. any receivables and liabilities related to investments	1,542.3	6.8	1,542.3	6.8	0.0	
Equities	8,183.2	36.2	8,826.4	39.0	8.0	
Listed equities	6,507.5	28.8	7,150.7	31.6	8.9	13.5
Private equity investments	1,340.1	5.9	1,340.1	5.9	3.4	
Unlisted equity investments	335.5	1.5	335.5	1.5	9.4	
Real estate	2,784.3	12.3	2,784.3	12.3	3.1	
Direct real estate investments	2,030.1	9.0	2,030.1	9.0	3.7	
Real estate funds and joint investment companies	754.2	3.3	754.2	3.3	1.2	
Other investments	2,804.2	12.4	2,814.4	12.4	14.1	
Hedge fund investments	2,680.9	11.9	2,680.9	11.9	-2.1	2.6
Commodity investments	-0.2	0.0	15.2	-0.1	-	
Other investments	123.5	0.5	118.2	0.5	-	
Total investments	22,606.7	100.0	23,269.4	102.9	4.4	3.9
Effect of derivatives			-662.6	-2.9		
Total	22,606.7	100.0	22,606.7	100.0		



The open currency position is 14.2 % of the market value of the investments.

